

# VARN Kompac®

PATENT PENDING

Mfg. by GRAPH TECH, INC.

Exclusive Distributor VARN PRODUCTS CO., INC.

## TECHNICAL and SERVICE BULLETIN , NO 05

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### KOMPAC II INVENTORY SPECIAL

To help serve your Kompac II customers more effectively, you must carry an inventory of repair parts. Having to constantly order parts from Graph Tech before you can repair a customer's unit makes you look bad in the customer's eyes. To assist you in maintaining the proper inventory and to enhance your gross margin slightly, Graph Tech is making a special inventory offer. A *one-time, 50% discount (from retail)* is being offered to all Kompac dealers.

The following is the recommended minimum inventory quantities per category:

CATEGORY	MINIMUM
Small Part Service Kit	2 Kits
Form Roller	4 Each
Metering Roller	4 Each
Left & Right Backing Plate Set	2 Sets
Gear Clutch Assembly	2 Each
Bearing	2 Each

Choose your inventory from each of the 6 categories and order up to \$2,500 in parts from the attached order form. Your order must, however, include the recommended minimum quantities with NO SUBSTITUTIONS.

The minimum order would normally be valued at \$952.00. By taking advantage of this special offer you could save approximately \$252.00. The maximum order has a normal value of \$3,400. There's a savings of \$900 calculated in the special attached form.

**NOTE:** You may order parts only for those types of presses that you service.